

1 Phone ringing

2 RON SLOVACEK (SLOVACEK): It's RON SLOVACEK.

3 D'ANGELO LEE (LEE): Hey RON, D'ANGELO. How are you?

4 SLOVACEK: Hey, what's up man?

5 LEE: Nada (UI), nada (UI). I got, I got part of your

6 message and I think ANDREA kind of shared with me ahh,

7 some situations with the ahh, with the ahh, the ahh

8 bid, right. And you were trying to make some

9 adjustments to it?

10 SLOVACEK: Yeah, I was gonna go look at it but you

11 know (UI) ANDREA was the ahh, of course the two

12 companies that we're bidding against over there, are

13 large concrete companies.

14 LEE: Are really big companies?

15 SLOVACEK: Yeah, they're good size. Ahh ANDERSON's

16 one of 'em, and the other one ahh, SEARS or anyway

17 it's another good size company; but when you look at

18 the numbers we're about 270 off of the lowest bid and

19 about a hundred and thirty off of the second bid. I

20 think ANDERSON was the second bid which works out to

21 about, we're only about 6% off versus the lower bid.

22 And we're 'bout 14% over the other bid. I've got a

23 meeting with my concrete supplier to whittle down his

24 ahh, see if I can get a better deal on buying

25

3484/7129

**GOVERNMENT  
EXHIBIT**

5672

**3:07-CR-0289-M**

1 concrete. That might be able to knock off some of  
2 that, but we could probably get close to that ahh, you  
3 know the second bid, but man, there's no way in hell  
4 we can get down to, 270 off of the, off of those things.  
5 LEE: Okay. I'm gonna meet with BRIAN in about 45  
6 minutes. And you know. So I'm...  
7 SLOVACEK: And, I think we're within, we're, we're  
8 within about 6% of his, of the same person that we  
9 took the job from the last time.  
10 LEE: Okay. Well, I'm (UI), I'm just gonna ask him, "Hey,  
11 you  
12 know...now listen. You know, there's ahh, we're  
13 bidding against a big, you know, some big large  
14 companies. They get better deal on concrete."  
15 SLOVACEK: Yeah.  
16 LEE: If they just get a better deal, we can't  
17 compete with it.  
18 SLOVACEK: Right.  
19 LEE: And that's why we're (UI) status and that's  
20 why, you know. I mean, you know you (UI) because, I  
21 mean, that's the whole, that's the whole point of  
22 doing these deals.  
23 SLOVACEK: And we can probably get, we could  
24 probably, you know, get, get damn close to the that  
25

1 second tier. But just getting down to that, get, not  
2 coming \$270,000.00 off of that thing just...that's, that,  
3 that would  
4 be, that'd be a struggle.

5 LEE: I'm just gonna tell 'em you know we aren't (UI)  
6 you know off of this other deal so we're only gonna  
7 probably make about 60,000 and that's over the last 6  
8 months, you know? And I said so you, that's not even,  
9 you know, \$5,000.00 a month.

10 SLOVACEK: Yeah.

11 LEE: I mean just a little over \$5,000.00 a month.  
12 You know (UI)...a major crew out there so. I'm  
13 talking, I'm gonna talk to (UI) in about an hour.

14 SLOVACEK: Okay.

15 LEE: Tell him to you know talk to...

16 SLOVACEK: What I think....

17 LEE: Yes.

18 UNKNOWN FEMALE VOICE UF: What's for lunch?

19 LEE: I have a lunch engagement.

20 UF: Where is that?

21 LEE: (UI)

22 UF: Huh?

23 LEE: We have a lunch engagement.

24 UF: Oh, oh well.

25

1 LEE: She's involved in a conference.  
2 UF: Oh, I didn't know that it started this morning.  
3 I thought it started for a network at the Pappadeaux's this  
4 evening.  
5 LEE: Yeah, they, they having lunch at Pappadeaux's or  
6 something.  
7 UF: Oh, okay.  
8 LEE: I mean I'm just now getting back to the house so.  
9 UF: Oh. Okay.  
10 LEE: Alright.  
11 UF: Bye.  
12 LEE: (UI). Yeah, ahh, well I'm just, I'm just  
13 gonna, you know, have the conversation with him. We,  
14 we getting ready to go meet on another deal that he  
15 interested in doing that's really gonna require a lot  
16 of, you know...  
17 SLOVACEK: Help in it.  
18 LEE: Yeah. A lot of help, you know. I'm going to go  
19 talk to  
20 him, yeah, in about an hour. (UI) ...  
21 cousin came from Los Angeles last night.  
22 SLOVACEK: Yours did?  
23 LEE: They're here visit....  
24 END OF CALL  
25

3484/7129

Target:	DAngelo Lee
Line:	██████████ 3484
Session:	7129
Date:	04/22/2005
Start Time:	11:43:03 CDT
Duration:	00:03:58
Direction:	Outgoing