

1 D'ANGELO LEE: Hello?

2 RON SLOVACEK: D'ANGELO?

3 LEE: Yeah.

4 SLOVACEK: Hang on. ANDREA, are you there?

5 ANDREA SPENCER: Yeah, I'm here.

6 LEE: What's up LAQUISHA?

7 SPENCER: Hey boo.

8 LEE: What's going on?

9 SPENCER: I was just trying to, you know, bask in
10 my last few minutes before he catches his plane.

11 SLOVACEK: Oh, he's got on the plane?

12 SPENCER: He's leaving today. He's got a

13 LEE: Oh.

14 SPENCER: He's got to go to, anyway, he's leaving
15 today.

16 LEE: Oh, you're not farkling are you?

17 SLOVACEK: LAUGHS...

18 SPENCER: No. I'm sorry.

19 SLOVACEK: Hey, you can't use that kind of language
20 on public airways.

21 SPENCER: Huh?

22 LEE: She's not farkling.

23 SLOVACEK: You can't use that kind of language in
24 public airways.

25 SPENCER: Oh, I'm sorry.

1 LEE: Hey listen, would you. Hey, ANDREA and RON.
2 What y'all need to do is ride MELVIN. You need to
3 ride MELVIN and let MELVIN run this interference and.
4 And let him know that you just talked to HENRY, mean
5 to HENRY. To LEO and let him, you know, intervene on
6 that subject. We don't need a traffic report. Just
7 tell them there is a traffic report. Let him find out
8 that there's not one. Or, there's an old one. And
9 just tell HAMID, you know, you know. We don't
10 really need it. They're making ourselves do it. We
11 already such and such behind on the deals. We've
12 already talked to, to the COUNCILMAN. He said he's
13 going to work it out. We, we can use the one that we
14 have.

15 SPENCER: Okay, and, and let, and let MELVIN request
16 from HAMID?

17 LEE: Yeah, just tell MELVIN, can he call HAMID and
18 let him know that there is no need for a traffic
19 report. The existing traffic report, if there is one
20 will, will,

21 SPENCER: Will be substantial enough that's, you
22 know, UI what we need.

23 LEE: Right.

24 SLOVACEK: That would be a good email to MELVIN,
25 carbon copied to LEO.

1 LEE: Well, UI, and then.

2 SLOVACEK: Respond to MELVIN.

3 LEE: And then send it to HAMID, too.

4 SLOVACEK: To HAMID?

5 LEE: Yeah, send it to LEO. That's a good idea. Send
6 it to LEO. No, send it to MELVIN and cc it to LEO and
7 HAMID.

8 SPENCER: Okay.

9 SLOVACEK: Okay.

10 LEE: And also send those bids over to.

11 SLOVACEK: We're not going to be, Were not going to
12 be getting on anybody. With that. I mean, I'm
13 thinking if we do that

14 LEE: No. They need the wording.

15 SLOVACEK: UI

16 SPENCER: Do we not need to go ahead and communicate
17 with COUNCILMAN, and, and MELVIN first and then send
18 another cc to HAMID.

19 LEE: No because it's. It's not at COUNCILMAN'S desk
20 now. It's, it's a MELVIN'S desk.

21 SPENCER: It's at MELVIN'S desk. Okay.

22 LEE: It's going through zoning now so that's
23 MELVIN'S going to handle that. Ah, LEO'S not going to
24 do any of that.

25 SPENCER: Okay.

1 LEE: MELVIN needs to run that. You need to get
2 him involved and he needs to get some buy in that it's
3 his and that's what. You know, he'll run interference
4 all the way up to CITY COUNCIL and get it to the CITY
5 COUNCIL to be approved.

6 SPENCER: Okay.

7 LEE: But you've got to get him involved.

8 SLOVACEK: Well, let me think. Let's if we cc HAMID
9 on the correspondence. If the correspondence is to
10 MR. TRAYLOR and we cc LEO CHANEY and HAMID.
11 that seems like that's going to put HAMID defensively.

12 SPENCER: He's going to put it right.

13 SLOVACEK: If, if we, if we send it to MELVIN.

14 LEE: Well, don't send it to HAMID then. Just send it.

15 SLOVACEK: And then MELVIN can call HAMID.

16 SPENCER: MELVIN needs to call HAMID.

17 I don't think we...

18 SLOVACEK: Exactly.

19 SPENCER: Need to put him as cc. Cause that's, he's
20 already got a red flag with us right now.

21 SLOVACEK: UI. MELVIN can call HAMID.

22 LEE: Why, why does he have a red flag?

23 SPENCER: Because we're asking him to rush and do it.

24 LEE: It's his job, hell.

25 SPENCER: Well, be that as it may...

1 SLOVACEK: He UI emails UI phone calls
2 SPENCER: I think that we need, yeah.
3 And, and you want something in 24 hours. I, I,
4 I would prefer that MELVIN go ahead and mend that
5 relationship real quick.
6 LEE: But you need.
7 SPENCER: Get MELVIN call HAMID today.
8 LEE: Well, when you. So you need to email him and,
9 and ask him say, you know, you know just let him know
10 that this is how we can get it done quickly. You
11 would call him and, and find and just let him know
12 there is an existing traffic report. And
13 SLOVACEK: I'm sorry, go ahead.
14 LEE: There, there's an existing traffic report. And
15 that traffic report will suffice for our zoning
16 applications of which we don't have to go in and, and
17 lose time. Cause tell him you've got bond money in
18 the deal, we've already talked to COUNCILMAN. He's
19 trying to, you know, to get some additional money we
20 need on the ground and we just can't afford to waste
21 this time cause if the prices are going up.
22 SLOVACEK: UI. Do you think the email is better
23 coming from you ANDREA, or from me to MELVIN.
24 SPENCER: I'll send it to MELVIN. I'm going to pull
25 over here in this KINKO'S and do it.

1 SLOVACEK: I think, you know.

2 SPENCER: And uhm. And then we need to go ahead and
3 take him out to lunch or something or breakfast or
4 something on Monday.

5 SLOVACEK: He said to me. And that could be the
6 basis of the email. Send him over to, and kind of get
7 him up to speed on what's happening and you know, and
8 say hey, can, you know, is Monday, at 11:30 at ah, you
9 know. Are you available for lunch Monday 11:30? We
10 can meet him at the RIB SHACK and then drive him down
11 there and talk to him about it, or something like that.

12 SPENCER: Okay, yeah. Let's do that.

13 LEE: All right. Well, well

14 SPENCER: Okay, and then email those two bids. Okay,
15 you. And I'm going to call you once I pull over.

16 LEE: Yeah.

17 SPENCER: And go over it. Right now, it's still at
18 uh, two point. What did I say, 2.3 or 2.8 million? UI

19 SLOVACEK: Hell I don't know...

20 SPENCER: It's, it's whatever. It's what. It's
21 RON's number plus exactly 10%.

22 SLOVACEK: I, I think you already put them together,
23 don't you?

24 SPENCER: Right.

25 SLOVACEK: Do you have your laptop with you right now?

1 SPENCER: Yeah, I have it with me.

2 LEE: Well, just make sure that it's right guys.

3 Don't send anything over there, more than what we're

4 asking.

5 SLOVACEK: UI.

6 SPENCER: It's exactly what we were meeting the

7 lowest bids, plus 10%. Which still makes us below,

8 the, the second bidder.

9 LEE: And make it, and, and do you know, ah, and make

10 that note on there. You know that it's, you know?

11 UI. Just make that note on there that this is the

12 lowest bid plus 10%.

13 SPENCER: Right, which is still lower than the second

14 bidder.

15 LEE: Yeah, and that, and you know. You have you're

16 MW, MWB status and you know? And ah, you know, just

17 like. You know just like you sent it to BRIAN ,but

18 you also cc'd them on it.

19 SPENCER: Right, to CHRIS, MATT and DAVE.

20 SLOVACEK: Right, there you go.

21 SPENCER: And cc BRIAN.

22 SLOVACEK: Do You have an email address for BRIAN?

23 LEE: Huh?

24 SLOVACEK: Do you have an email address for BRIAN?

25 SPENCER: I believe I do. I've got one in there.

1 LEE: Email it and cc it to ah, to them. And then in
2 that email, that you know, ah, this new bid represents
3 the lowest, the lowest uhm, bid plus 10% uhm, uhm,
4 for, you know, for being the minority. Did it say?
5 SLOVACEK: Yeah, UI
6 SPENCER: Right. For UI.
7 SLOVACEK: What it could say, you know. We, we
8 appreciate the opportunity to do business, blah, blah,
9 blah. You know, were, were, ah, a,a
10 SPENCER: A DBE, HUB certified.
11 SLOVACEK: HUB certified
12 SPENCER: Company. Uh huh.
13 SLOVACEK: And our, our cost of doing business is
14 just a little bit more. But we, we want to meet
15 y'all's demands. So, we're going to take your lowest
16 bid and, and the attached bid should be within 10% of
17 your lowest bid. Blah, blah, blah.
18 SPENCER: Uh huh. Okay.
19 LEE: Yeah, yeah, make it amicable.
20 SLOVACEK: Yeah.
21 SPENCER: And I'll, I'll blind carbon you on that RON.
22 SLOVACEK: Cool.
23 SPENCER: And I'll just send you a separate one
24 D'ANGELO.
25 SLOVACEK: Yeah, cool.

1 LEE: Okay. That's cool.

2 SPENCER: All right. So, let me pull over and I'm
3 going to call you back within the next thirty minutes.

4 LEE: Okay.

5 SLOVACEK: Hey, ah, give JAMES a ...KISSING SOUND...
6 for me, okay?

7 SPENCER: Give him a what?

8 SLOVACEK: KISSING SOUND...

9 LEE: Same, same same for me.

10 SPENCER: Oh, ya'll are sick, ya'll are sick.
11 Okay, I'll talk to you in a bit.

12 LEE: All right, peace.

13 SPENCER: All right. Bye, bye.

14 END OF CONVERSATION

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Target:	DAngelo Lee
Line:	214-729-3484
Session:	10639
Date:	05/13/2005
Start Time:	13:57:38 CDT
Duration:	00:07:04
Direction:	Incoming